



Mercer County, Pennsylvania

seeks a

Fiscal Director

Mercer County is seeking a highly qualified and strategic Fiscal Director to serve as the County's chief fiscal officer. This position provides professional, executive-level leadership and oversight for all County financial operations, ensuring fiscal integrity, compliance with Pennsylvania law, and the effective management of public resources. Reporting directly to the Board of Commissioners, the Fiscal Director oversees multi-fund budgeting, long-range financial planning, debt management, grants compliance, and transparent GAAP/GASB financial reporting.

The Fiscal Director leads Mercer County's fiscal functions in accordance with Pennsylvania County Code, Title 16, and applicable accounting standards. Operating independently within established policy direction, the Fiscal Director collaborates with the elected Controller, Treasurer, and other County offices to ensure coordinated fiscal operations and public accountability. The position directs financial planning and analysis, budget development, and the preparation of comprehensive financial statements and fiscal health reports to inform County leadership and residents.

POSITION OVERVIEW



Strategic Leadership



Financial Integrity



Accountability



Fiscal Health

Mercer County, PA

Fiscal Director

Key Responsibilities



- Advise the Board of Commissioners on financial policy, long-range planning, and fund balance strategy.
- Develop and maintain a five-year financial forecast incorporating fiscal health ratios and economic indicators.
- Prepare and manage the County's annual operating and capital budgets in compliance with Title 16.
- Lead development of a multi-year Capital Improvement Plan (CIP) linked to debt affordability and maintenance funding.
- Oversee all GAAP/GASB reporting, ACFR preparation, and coordination of external audits.
- Ensure compliance with Uniform Guidance for federal grants and manage Single Audit requirements.
- Collaborate with the Treasurer on cash flow forecasting, investments, and liquidity management.
- Coordinate debt issuance under the Local Government Unit Debt Act (LGUDA) and monitor debt affordability ratios.
- Lead risk management, insurance procurement, and loss prevention initiatives.
- Support the County Retirement Board and manage pension/OPEB funding and compliance.
- Develop financial dashboards and quarterly Fiscal Health Reports to communicate financial performance to the Board and public.
- Supervise professional staff in budgeting, accounting, grants, and reporting functions.

Mercer County, PA

Fiscal Director



Community Profile

Mercer County, nestled in northwestern Pennsylvania, balances its rural heritage with a forward-thinking vision for growth and prosperity. Home to approximately 110,000 residents, the County combines small-town character, natural amenities, and a diverse economic base that includes manufacturing, healthcare, education, agriculture, and small business.

Led by an elected Board of Commissioners, Mercer County government provides a comprehensive range of services that support residents' well-being and the region's vitality. These include public safety, transportation and infrastructure maintenance, health and human services, and environmental conservation. County operations emphasize efficiency, collaboration, and stewardship, ensuring that public resources are managed responsibly and transparently to meet present and future needs.

With affordable housing, abundant recreation, and proximity to major metropolitan centers, Mercer County offers an exceptional quality of life and a solid foundation for continued fiscal strength and sustainable growth.

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Fiscal Director

Qualifications & Skills



Education & Credentials:

- Bachelor's degree in Accounting, Finance, Economics, or Public Administration required; Master's degree preferred.
- Professional certification (CPA, CPFO, CGFM, or CGFO) strongly preferred.

Experience:

- 7–10 years of progressive governmental finance experience, including supervision of professional staff.
- Expertise in multi-fund budgeting, GAAP/GASB reporting, investments, debt management, and grants compliance.
- Proficiency in financial forecasting, ratio analysis, and long-range fiscal planning.

Knowledge, Skills & Abilities:

- Comprehensive understanding of Pennsylvania County Code Title 16 fiscal and procurement provisions.
- Advanced skills in ERP systems, Excel, and financial visualization tools.
- Exceptional analytical and communication skills with the ability to explain complex topics clearly to officials and the public.
- Strong leadership, integrity, and commitment to ethical financial management.

Mercer County, PA

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Fiscal Director

Salary & Benefits

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- Pay Classification: PA10 (\$71,362.00 - \$101,190.00)
- Salary will be competitive and commensurate with qualifications and experience
- The County offers a comprehensive benefits package including health, dental, vision, and life insurance; retirement contributions; paid leave; and opportunities for professional development.



Mercer County, PA

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Fiscal Director

Application Process

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Interested candidates should submit a **resume and cover letter** to Chelsea at search@kafferlinstrategies.com. Initial screening interviews will be conducted by Kafferlin Strategies. Finalists will meet with the Mercer County Board of Commissioners prior to appointment.

Application Deadline: Tuesday, February 17, 2026, at 4:00PM

For more information, contact:

Chelsea Puff



search@kafferlinstrategies.com



(814) 563-3394

Equal Opportunity Statement

Mercer County is an equal opportunity employer and does not discriminate on the basis of race, color, religion, sex, national origin, age, disability, or any other legally protected status. Accommodations are available upon request.